

AGENDA MLDC REGULAR MEETING 07-14-2022 Location: Virtual via Zoom

ATTENDANCE: Present: Kelly Teacher, Randy Cochran, Alex Goodman, John

Lavelle, Fred Harding Absent: Nicole Irwin, Dave Lybolt

CALL TO ORDER - 6:14 PM

RATIFICATION OF E-VOTES AND PRE-APPROVED EXPENDITURES:

E-Vote approval to pay \$1829 for Directors and Officers Insurance (see Exhibit A1)

Pre-Approved Numbered Medallions for Farmers Market Stall ID's (See Exhibit A2)

Pre-approved Facebook Fees for Boosting Posts using Debit Card - \$131.68 over 60 days.

Action Taken: Moved Ratification: Fred Harding Second: John Lavelle Vote: Unanimous

MINUTES: Approval of Regular Meeting of 05-11-2022:

Action Taken: Moved Acceptance: Fred Harding Second: Randy Cochran Vote: Unanimous

TREASURER'S REPORT (Bookkeeper JGS, CPA):

- ✓ Bank Balance Checking Operating Acct. as of 06-30-2022: \$24,287.57 (see Exhibit B1)
- ✓ P & L Checking Operating Account Year to Date 06-30-2022 (see Exhibit B2)
- ✓ Balance Sheet Operating Account as of 06-30-2022 (see Exhibit B3)

Action Taken: Moved Acceptance: Randy Cochran Second: Fred Harding Vote: Unanimous

✓ Available Balance as of July 14, 2022 – \$22.520.29

PRESENTATION OF BILLS

- ✓ USPS \$66 .00 PO Box Rental (see Exhibit C1)
- ✓ PFK O'Conner Davies \$150.00 for July bookkeeping (see Exhibit C2)
- ✓ Fred Harding Reimburse for Office Supplies from Staples \$72.43 (see Exhibit C3)
- ✓ Highway Displays \$800 for July Billboard Rental (see Exhibit C4)
- ✓ John Lavelle Reimbursement for Farmers Market Supplies (Liquid chalk) -\$28.17 (see Exhibit C5)
- ✓ Dun Dreamin Farm- \$850.00 for horse drawn wagon for Mamakating Summer Day Camp (see Exhibit C6)
- ✓ Alex Goodman \$11.50 Reimbursement for Stamps

Action Taken: Moved Authorization to Pay Bills: Kelly Teacher Second: John Lavelle Vote: Unanimous

COMMITTEE REPORTS

D&H TRANSPORTATION HERITAGE COUNCIL (Dave Lybolt)

GRANTS (Fred Harding)

✓ Kohl's through Benevity - \$258.33 in May. Kohl's through Benevity - \$1058.33 in June. (see Exhibit D1)

CALENDAR (Production-Randy Cochran; Distribution -John Lavelle):

TRAIL APPS (Kelly Teacher, Randy Cochran, Fred Harding)-Kelly to Coordinate with Kerron Barnes **FARMERS MARKET**(John Lavelle, Kelly Teacher, Fred Harding)

PUBLIC RELATIONS & SOCIAL MEDIA (Kelly Teacher, Randy Cochran, Fred Harding).

✓ PR Posting Plan Results (see Exhibit D1) John Lavelle (Google), Fred Harding (Facebook) Kelly Teacher (Instagram),

BUSINESS PROMOTION (Randy Cochran, Alex Goodman, Fred Harding):

BUSINESS DEVELOPMENT

OTHER BUSINESS THAT MAY COME BEFORE THE BOARD

ADJOURNMENT at

Action Taken: Moved approval: Randy Cochran; Second: Alex Goodman; Vote: Unanimous

EXHIBIT A1

Hutchings Agency Inc 45 Dolson Avenue Middletown, NY 10940-0606 (845) 343-2148

Date: 06/2/2022

Insured: Mamakating Local Development Corporation

P O BOX 729

Wurtsboro, NY 12790

Expiring #:
Policy Effective:
Policy Expires:

EPPE191592 07/12/2022 07/12/2023

100.00%

Minimum Earned: 0.00%

Carrier: Great American Insurance Co

This quote may be subject to audit and a favorable inspection.

INDICATION

Coverage		Cost
Directors and Officers Premium		\$ 1,629.00
Service Fee (fully earned)		\$ 200.00
	Total Cost	\$ 1,829.00

BINDING CONDITIONS

Prior to binding, Hutchings Agency Inc must receive the following via email or fax:

- 1. \$1,829.00 (Check)
- 2. Refer to Carrier Quote for terms, conditions, bind requirements, and forms/endorsements that will apply to this policy.
- 3. Completed 'Total Cost Form', signed and dated by the insured.

EXHIBIT A2

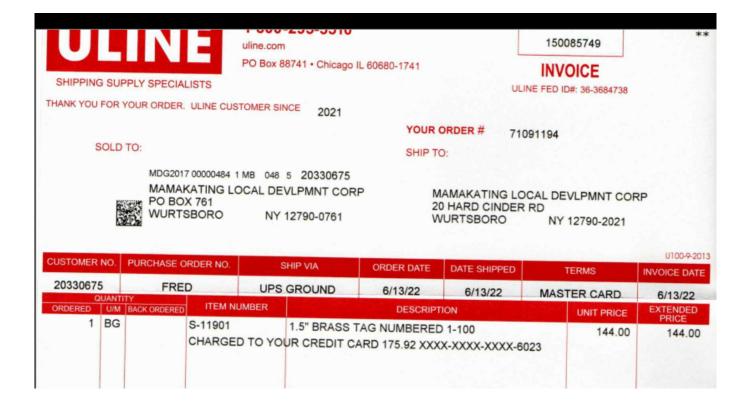


EXHIBIT B1

10:05 AM 07/05/22

Mamakating Local Development Corporation Reconciliation Detail

Jeff Bank 9109420, Period Ending 06/30/2022

Туре	Date	Num	Name	Clr	Amount	Balance
Beginning Balaı	nce					24,615.33
Cleared Tr	ransactions					
Checks	and Payments - 10	items				
Check	06/02/2022	277	TravelStorys GPS L	X	-1,500.00	-1,500.00
Check	06/06/2022	282	Alisa Goldstein	X	-100.00	-1,600.00
Check	06/14/2022		Uline Ship Supplies	X	-175.92	-1,775.92
Check	06/14/2022	268	John Lavelle	Х	-28.17	-1,804.09
Check	06/16/2022	269	Dave Bendlin	X	-150.00	- 1,954.09
Check	06/16/2022	270	Everything Animals	X	-100.00	- 2,054.09
Check	06/21/2022	266	Highway Displays Inc	X	-537.00	-2,591.09
Check	06/22/2022	279	Debbie Fisher	X	-100.00	-2,691.09
Check	06/23/2022	267	PKF O'Connor Davies	X	-150.00	-2,841.09
Check	06/27/2022		Ca Menlo Park Face	Χ _	-35.00	-2,876.09
Total Cl	hecks and Payments				-2,876.09	-2,876.09
•	ts and Credits - 5 ite	ems				
Deposit	06/10/2022			X	690.00	690.00
Deposit	06/13/2022			X	260.00	950.00
Deposit	06/21/2022			X	260.00	1,210.00
Deposit	06/28/2022			X	280.00	1,490.00
Deposit	06/29/2022		Benevity Fund Dona	Χ _	1,058.33	2,548.33
Total De	eposits and Credits			_	2,548.33	2,548.33
Total Clear	red Transactions			_	-327.76	-327.76
Cleared Balance					-327.76	24,287.57
Register Balance	as of 06/30/2022				-327.76	24,287.5
Ending Balance					-327.76	24,287.57

10:10 AM 07/05/22 Cash Basis

Mamakating Local Development Corporation Profit & Loss

January through June 2022

	Jan - Jun 22
Ordinary Income/Expense	
Income	
Farmer's Market Fees	3,990.00
Summer Camp Grant Income	1,316.66
Town	28,000.00
Total Income	33,306.66
Gross Profit	33,306.66
Expense	
Advertising Farmers Market	8,516.30
Farmers Market Equipment&Supply	482.70
Farmers Market Music	450.00
Membership Fee	115.00
Office Supplies	266.26
Outside Bookkeeping Service	900.00
Travel Story Trail App	1,500.00
Total Expense	12,230.26
Net Ordinary Income	21,076.40
Net Income	21,076.40

EXHIBIT B2 EXHIBIT B3

10:11 AM 07/05/22 Cash Basis

Mamakating Local Development Corporation Balance Sheet

As of June 30, 2022

	Jun 30, 22
ASSETS Current Assets Checking/Savings Jeff Bank 9109420	24,287.57
Total Checking/Savings	24,287.57
Other Current Assets Food Vendor Loan Receivable	250.00
Total Other Current Assets	250.00
Total Current Assets	24,537.57
TOTAL ASSETS	24,537.57
LIABILITIES & EQUITY Equity Opening Balance Equity Unrestricted Net Assets Net Income	35,000.00 -31,538.83 21,076.40
Total Equity	24,537.57
TOTAL LIABILITIES & EQUITY	24,537.57

EXHIBIT C1

This is a friendly reminder that your Post Office Box renewal fee of \$66.00 for the PO Box listed below is due by 07/31/2022.

PO Box: 761

Post Office location: 39 SULLIVAN ST

WURTSBORO, NY

12790

EXHIBIT C2



Mamakating Local Development Date: 7/5/2022

Corp

Fred Harding

2948 Rt. 209 Client:14750.

Wurtsboro, NY 12790

Invoice #: 186243

For Professional Services Rendered

E.I.N. 27-1728945

Retainer per engagement letter for the month of September 30, 2022

Invoice Total: \$150.00

EXHIBIT C3

Sale		vn, NY 1094 343-4590	10		
oale	Note that the state of	743 4330			
	e: 233	Register	10		
	: 6/30/22	Time: 10	:09 AM		
iran	saction: 20919	Cashier:	1978655		
	REWARDS NUMB	ER 768978	8698		
Qty	Item	Price	Amoun		
M ninth	EPSON T212 XL				
1.50	010343948075 BTS22 DONATION	61.99	61.99		
1	071641207202	5.00	alds to be		
thyr nd	INK RECYCLING		5.00		
4	725137	0.01	0.00		
Insta	nt Savings		0.04)		
	St	btotal	66.99		
	NEW YORK	8.125%	5.44		
Thumbes	Allerta Lighter Soll	Total	72.43		
	Petur Peter Trille	tun lo pritei U	SD\$72.43		
	No. : XXXXXXXXX	XXX9259 [C	site is no end		
	Read No.: 001832				
	A0000000980840				
		d By PIN			

EXHIBIT C4

Highway Displays, Inc. 404 Maple Street Poughkeepsie, NY 12601 US 845-452-2121

evajames@highwaydisplays.com highwaydisplays.com DUE 07/31/2022

\$800.00

EXHIBIT C5



PAID

Invoice: #4971140

Date of Order: Thursday, 12 May 2022

BILL TO: John Lavelle 376 Wilsey Valley Rd Wurtsboro, NY 12790 DELIVER TO:

John Lavelle 376 Wilsey Valley Rd Wurtsboro, NY 12790

PO:

kd2flx@yahoo.com

Total	Price	Qty	Products	Product No			
\$17.09	Testors Spray Chalk Set 1 \$17.09						
\$17.09	Subtotal:						
\$8.99	Shipping:	Shipping:					
\$2.09	NY Tax 8.00%:						
\$28.17	Total:	Total:					
\$28.17	354483422M	PayPal Checkout: PAYID-MJ6Q4AY2TC4063354483422M					
\$0.00	Balance due:						

EXHIBIT C6

This email is to confirm that you will provide horse drawn covered wagon rides for the Mamakating Summer Camp attendees on Wednesday, August 3rd from 10:00 AM to 2:00 PM. The agreed upon fee is \$850. As also agreed, payment will be made by check from the Mamakating Local Development Corporation on the date of the event.

INVOICE TO BE PRESENTED DAY OF EVENT (AUGUST 3RD)

EXHIBIT D1

MAMAKATING LOCAL DEVELOPMENT CORPORATION has received new donations through the Benevity Giving Platform. The amount of the disbursement is \$1058.33. The funds are disbursed to you by The American Online Giving Foundation, Benevity's foundation partner.

You can find details about this disbursement through the reports available online at the Benevity Causes Portal:

- Sign in to your Cause Profile at the <u>Benevity Causes Portal</u>.
- Disbursement reports are displayed by period end date. The period end date for this disbursement is May 31, 2022.

EXHIBIT E1

GOOGLE RESULTS

June performance at a glance

<u>U</u> messages

<u>78</u>
people asked for directions +62%

 $\underbrace{83}_{\text{website visits from profile} \atop +107\%}$

1,158 profile views +66%

<u>506</u> <u>searches</u> <u>+98%</u>

FACEBOOK RESULTS

Reach: Apr 13 - Jul 11 = 5,639

The number of people who saw your ads at least once. Reach is different from impressions, which may include multiple views of your ads by the same people. This metric is estimated

Location:

Where people were located when they saw your ads.

New York 85 %

Pennsylvania 9 %

New Jersey 6 %

Unknown <1 %

Connecticut <1 %

Age and gender

The estimated breakdown of <u>people</u> who saw your ads. 76.2% Women; 23.8% Men

Linc Clicks: = 170

The number of clicks on our ads